

**TOWN OF MILTON
CANNERY VILLAGE SIGNAGE PROJECT
(RFP 2013-01) DUE APRIL 10, 2013**

Submitted by: Quillen Signs (company)

Represented by: Teresa Townsend

Address: 523 Federal Street

City, State, Zip: Milton, Delaware 19968

Phone/fax: 302-684-3661 F: 684-4263

Email: quillen@quillensigns.com

Proposal Evaluation Criteria
Responses will be rated in a qualitative manner. The quoted cost will be evaluated independent of the qualitative evaluation.

Pricing Estimate # 6028

Signage Series	Price Per/each	Series Total
Series # 1 - Hotel Signage	\$636.00	\$9,540
Series # 2 - Gargage Signage	\$96.00	\$16,704
Series # 3 - Un-addressed Lanes	\$196.00	\$2,352
Total		

Continued on next page

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Estimate # 6028 includes fabrication, delivery and installation of signs.

Series 1 Hotel Signage: Our supplier has 30 years of experience - using high quality, built to order, heavy wall aluminum products. They have a standard 2 year warranty, however, the life expectancy of the product's finish is 7 years.

Series 2: .080 High Intensity Prismatic reflective blanks (white) with high performance 9 year vinyl black lettering.

Series 3: Un-addressed lanes - Extruded aluminum street signs - painted same color is existing street signs. (we have done repair & replacement work in Cannery Village). Engineer grade gold reflective.

Similar Community Street Signs:

Ashley Manor 36221 Sanderling Dr, Selbyville, DE 19975

4" fluted posts, with similar base, using flat 1/4" paddle blades, lettered with white reflective:



Sea Air Village, Sea Air Ave. Rehoboth Beach, DE 19971

We replaced their current street sign blades:
.080 High Intensity White Reflective with a translucent inkjet print:



Proposal Evaluation Criteria

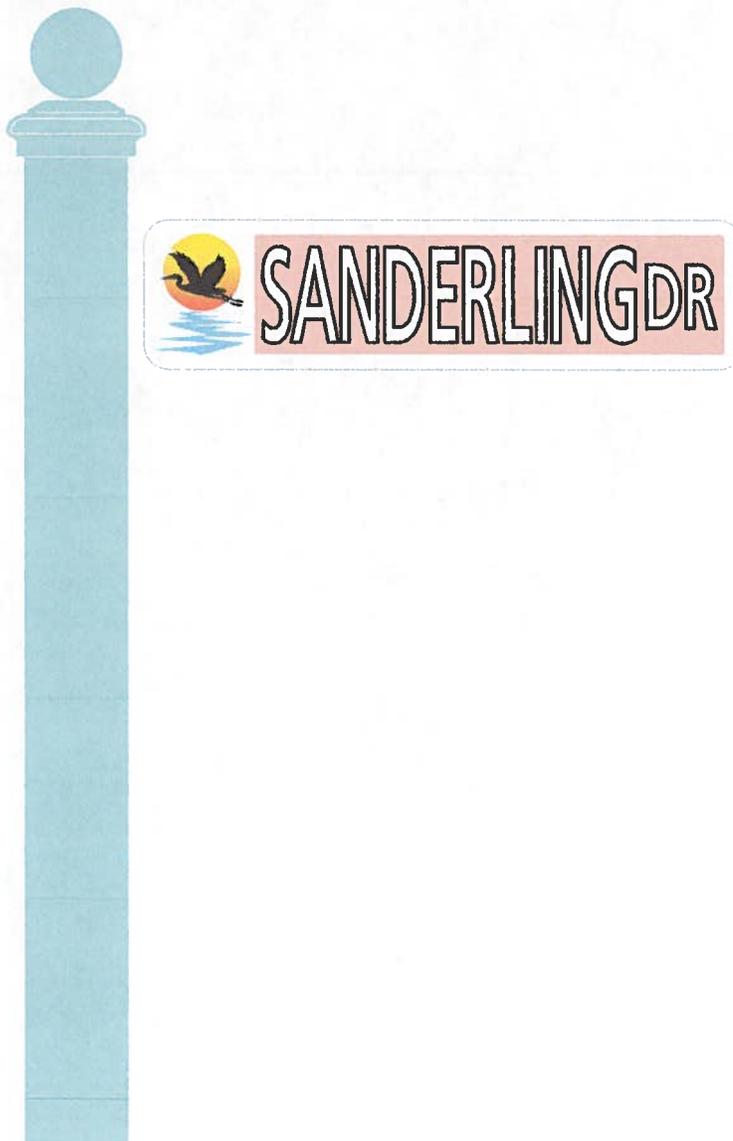
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Similar Community Street Signs:

34162 Sanderling Dr. Frankford, DE 19945

PVC custom painted posts, flat High Intensity Reflective blades with inkjet prints.
Job is currently in production, will be installed week of 4/8/13



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Reordering of all products: All products are readily available- Approximate time for shipping: 1 week.

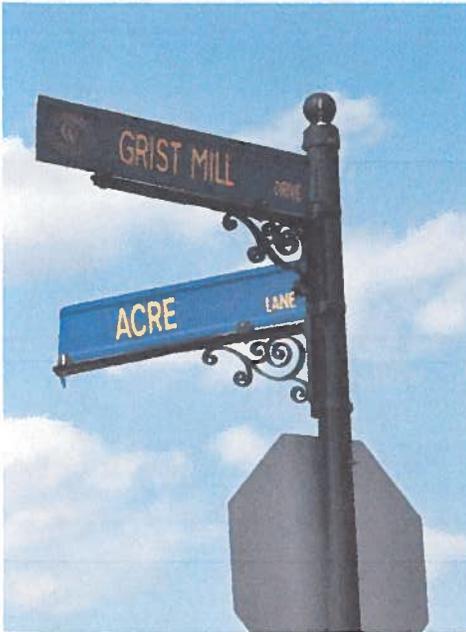
Quillen Signs has been in business since 1974, most of those years right here in Milton, DE.

Series 1 HOTEL SIGNS

100-104 EATON LN

EMS
ACCESS

existing signs



New blade holders:



New bases:



Series 2 Garage Signage

200 SUNDANCE

garage siding

Series 3 Lane signs



SUNDANCE

LANE



523 Federal Street Milton, DE 19968
 302-684-3661 fax: 302-684-4263

Estimate #6028

04/05/2013

Prepared for:
 Town of Milton
 Wilmer E. Abbott

Prepared by:
 Quillen Signs
 Salesperson: Teresa Townsend
 523 Federal Street
 Milton, De 19968

Phone: 684-4110

Fax: 684-8999

Phone: 302-684-3661

Fax: 302-684-4263

Description:

Cannery Village
 911 upgrades
 Series 1, 2 & 3 via Town of Milton
 Consultation and installation charges are included in per /each price

Quantity	Description	Each	Amount	Tax
15	Series 1: "Hotel Signage" 3" round aluminum posts (non fluted) Ball finial Traditional style base Hanging blade holder	\$636.00	\$9,540.00	
174	Series 2: Garage Signage Removal of all old number signs Mounting new Garage signs (will require consultation with Town due to size issues) 9"x36" HIA (high intensity reflective) white lettered in Black 6" letters (per county) 6"x36" Aluminum	\$96.00	\$16,704.00	
12	Series 3: 6"x36" double sided extruded aluminum street sign that match the existing signs there installed with hanging bracket.(see example on Sketch page 1)	\$196.00	\$2,352.00	

TOTALS Subtotal: \$28,596.00

Sales Tax: \$0.00

Total: \$28,596.00

Terms:

Signature required. 50% deposit, Balance due upon completion. Quillen Signs does not obtain any required permits. This is customer responsibility.



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Estimate #6028

04/05/2013

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Town of Milton
Wilmer E. Abbott

Prepared by:
Quillen Signs
Salesperson: Teresa Townsend
523 Federal Street
Milton, De 19968
Phone: 302-684-3661 Fax: 302-684-4263

Phone: 684-4110 Fax: 684-8999

By my signature below, I authorize work to begin and agree to pay above amount in full according to the terms on this agreement.

SIGNED: _____ DATE: _____ AMT. PAID TODAY: _____