

**Town of Milton**  
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**TOWN MANAGER'S  
 MONTHLY FINANCIAL REPORT**

For the period ending 7/30/13:

The following report is an un-audited account of finances.

Summary

The comparison of the current fiscal year performance (modified accrual basis) to the prior year's performance (cash basis):

Type	General Fund +	General Fund -	Same Period Prior Year	Difference from Prior Year
All General Fund Revenue ytd	\$1,568,457.66		\$1,484,822.29	\$83,635.37 (more revenue than prior year)
All General Fund Expenditures ytd		\$1,409,533.66	\$1,290,609.03	\$118,924.63 (more expense than prior year)
Net change				n/a

The line "Net change" has the notation of "not applicable" because of changes in reporting or accounting methods. The method of reporting of certain grant revenue and the reporting of property tax receipts is different in 2013 than it was in 2012.

References to the year to date activity from the prior fiscal year may not be obvious from the current fiscal year report. The analysis requires a review of the same type of report from the prior period.

General Fund Revenue Highlights

In July, the year to date revenue value exceeded the projected budget for the fiscal year. In FY 2012, there was a "windfall" realty transfer tax revenue event in April and a similar building permit revenue event in September. The current fiscal year has not recorded such events. An un-audited review of the month of August and an adjusted value for the prior September (added to the current ytd revenue value) puts the projected year-end revenue value at approximately \$1,638,500.

General Fund Expenditure Highlights

The expenditure trend, with adjustments for unique prior year events, indicates that the likely year-end value for the current fiscal year will be approximately \$1,616,000.

Engineering expenditures in the Streets Department spiked in July as a result of an initiative of the Mayor and Streets Committee. The expenditure in excess of budget will continue into August. As explained in the June Town Manager Report, this expenditure will position the Town of Milton to take advantage of far greater value in transportation grant funding.

### Proprietary Fund

Revenue and expenditures for the Town of Milton enterprises are reported in the Proprietary Fund. These enterprises consist of a water utility and solid waste disposal services. The waste disposal service is contracted and rates increase each year. Approximately \$7,000 of revenue growth in the current year, compared to the prior year, may be attributed to the rate increase. The rate charged to customers, however, is offset by a corresponding increase in the rate paid to the contractor by the town of Milton.

Type	Proprietary Fund +	Proprietary Fund -	Same Period Prior Year	Difference from Prior Year
All Revenue ytd	\$821,991.03		\$691,490.16	\$130,500.87 (more revenue than prior year)
All Expenditures ytd		\$652,862.97	\$667,932.93	\$15,069.96 (more expense than prior year)
Net change				+\$115,430.91

### Proprietary Fund Revenue Highlights

The net change is also affected by the timing of the posting of receipts and charges paid. Receipts occur quarterly. Bills to our contracted service provider are paid monthly. A review of the un-audited August Revenue and Expenditure Report shows no change in Trash Fee revenue, but a \$19,176 increase in expenditures.

The July 2012 utility billing resulted in numerous revenue postings for Water Rents in August of that year. The comparison of the year to date revenue in the Proprietary Fund, using this July report, therefore, should not be used as an indicator of the trend.

The current report indicates an increase of \$52,876 in Water Rent revenue in 2013, compared to 2012. A review of the un-audited August Revenue and Expenditure Report reveals a likely revenue decrease of \$8,990. A noticeable decrease in irrigation, attributed to both wet 2013 weather conditions and homeowner conservation measures, is the cause of this decrease in Water Rent revenue.

### Proprietary Fund Expenditure Highlights

Proprietary Fund expenditures in the current fiscal year are less than in reported for the same period in the prior year. It is expected that the year-end value for each will be much closer, though.

Referendum expenses in 2013 exceeded that which was budgeted because engineering work related to preparation and presentation of the proposed improvements was charged to this category. General engineering expenditures for the Water Department are below budget, though.

A similar shift in classification of expenditures for supplies has occurred, also. The Supplies category is \$10,796 under budget and the Radio Read Meters category is \$22,000 over budget. An enhanced inventory of meters, as well as an increase in the pace of home construction (which requires a town-supplied meter), is a driver of this expenditure category.

At 83% of the fiscal year (10 months of 12), Proprietary Fund expenditures as a whole are at 83%.