

A FULL SERVICE SIGN COMPANY

# Rogers Sign Co., Inc

110 LAVINIA ST.  
MILTON, DE 19968

WE'RE FULL OF BRIGHT IDEAS...  
302-684-8338  
FAX 302-684-0700

Friday, October 25, 2013

Page 1 of 2

Town of Milton  
Attn: Greg Wingo  
115 Federal Street  
Milton, DE 19968

Ph# 302-684-4110  
[gwingo@ci.milton.de.us](mailto:gwingo@ci.milton.de.us)

**From: Lynn Rogers**

*Rogers Signs Co., Inc., proposes to furnish all material and perform all labor necessary to complete the following work*

**Scope of work:**

The town's existing pylon sign with LED time clock at the corner of Magnolia and Union Street will be removed and disposed. A new clock with a more historical appearance will be installed in it's place. The new clock will be constructed of cast aluminum, painted with exterior grade polyurethane in a standard finish. Paint is a four step process: acid etch primer over the base casting, catalyzed polyurethane paint applied in three steps - base, highlight, sealer. Casting details will be highlighted in gold paint. The clock will be mounted on a decorative post and base. The clock face will made of acrylic and back light with LED. The hands will be made of aluminum with non-corrosive bronze bushings. Clear flat tempered glass faces will protect clock components. Clock movements will be made of self lubricating materials. The clock controller will feature automatic resets after power failures, and daylight savings time. GPS Satellite Receiver will be mounted on the top to enable the clock to synchronize with National Bureau Standard Atomic Clock. The header panel will be lettered with gold paint. The clock will be installed in concrete with plates and anchor bolts. Two size options are being offered below.

Option 1 - small  
Overall Height: 10'9"

Clock -----	\$ 21,329.00
Removal and disposal of existing sign -----	\$ 850.00
Installation -----	\$ 2,450.00
<b>TOTAL OPTION 1 -----</b>	<b>\$ 24,629.00</b>

Option 2 - large  
Overall Height: 15'6"

Clock -----	\$ 15,227.00
Removal and disposal of existing -----	\$ 850.00
Installation -----	\$ 2,450.00
<b>TOTAL OPTION 2 -----</b>	<b>\$ 18,527.00</b>

**Artwork:** Final layout which shows how sign(s) are to look upon completion of proposed work will be approved by customer prior to start of any work.

**Permits:** Please specify if you desire permit procurement by our staff for additional cost.  
Administrative Fee: \$ 150.00 + permit fees \_\_\_\_\_ yes \_\_\_\_\_ no  
If customer to obtain permits, our office must have copy of all required sign permits on file prior to schedule of sign install.

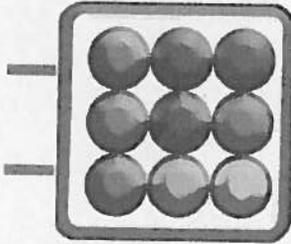
**Electrical Service:** Customer must provide proper electric to hook up point of sign for final connection by our installers.

**Payment Terms:** 50 % Deposit required to begin / 25% prior to install / remaining balance due upon completion. To accept proposal and payment terms, sign contract and return copy with deposit. We accept: Check / Visa / MasterCard / Discover  
Price valid 30 days from contract date. Thank you.

\_\_\_\_\_  
Buyer Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Buyer Name (Please Print)



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Rogers Sign Co., Inc

110 LAVINIA ST.  
MILTON, DE 19968

WE'RE FULL OF BRIGHT IDEAS...  
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Friday, April 25, 2014

Page 1 of 2

Town of Milton  
Attn: Greg Wingo  
115 Federal Street  
Milton, DE 19968

Ph# 302-684-4110  
[gwingo@ci.milton.de.us](mailto:gwingo@ci.milton.de.us)

**From: Lynn Rogers**

*Rogers Signs Co., Inc., proposes to furnish all material and perform all labor necessary to complete the following work*

Replacement of LED time / temp unit

19" Outdoor Time & Temperature LED Sign

LED Color: Monochrome Red or Monochrome Amber

Character Size: 19.0"

Discrete Wide Angle LED's behind Protective Polycarbonate face

Cabinet Dimensions: 57.0" L x 26.0" Height x 3.75" Depth

Number of Sides: 2

Net Weight per Face: 60 lbs.

External Temperature Probe with up to 6 feet of Cable

GPS Trakker -12 satellite-tracking channels for fast acquisition and precise time reading

**Time Temp Sign Specifications**

- Alternating Time/Temperature Displays
- *Angle Iron brackets provided per specification*
- Available in Monochrome Red or Monochrome Amber
- Rear Serviceable, Aluminum Cabinetry with less than 4" Depth
- Protective Polycarbonate Face
- Temp Display is Configurable: - F, C or Alternating F/C
- Time Display is Configurable: - 12 hr, 24 hr

- Operational Temperature Range: -20°F to +122°C
- Automatically Adjusts for Daylight Savings Time/Leap Years.
- Digital temperature sensing for increased accuracy and reliability.
- GPS Trakker -12 satellite-tracking channels for fast acquisition and precise time reading included

**ADDITIONAL INFORMATION**

- This quotation does not include foundations, structural, beams, installation, power, conduit or electrical hookup to any Sign or network equipment.
- Customer must provide 120VAC 15 amp service at installation site.
- Specifications subject to change refer to shop drawings for exact dimensions prior to construction.

**Guarantee: 3-year Factory service limited in-house warranty, all parts and labor.**

LED time/temp unit ----- \$ 8,900.00  
 Installation ----- \$ 1,250.00

**TOTAL ----- \$ 10,150.00**

**Artwork:** Final layout which shows how sign(s) are to look upon completion of proposed work will be approved by customer prior to start of any work.

PLEASE REVIEW DRAWINGS CAREFULLY! Check all spelling, phone numbers, websites, dates, etc. Also check for any omissions. Rogers Sign Co., Inc. will not be held responsible for any errors once this design has been approved.

**Permits:** Please specify if you desire permit procurement by our staff for additional cost.

Administrative Fee: \$ 150.00 + permit fees \_\_\_\_\_ yes \_\_\_\_\_ no

If customer to obtain permits, our office must have copy of all required sign permits on file prior to schedule of sign install.

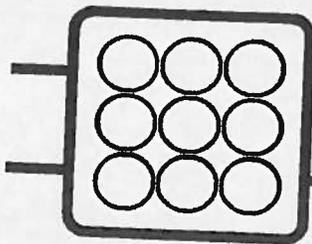
**Electrical Service:** Customer must provide proper electric to hook up point of sign for final connection by our installers.

**Payment Terms:** 50 % Deposit required to begin / 25% prior to install / remaining balance due upon completion. To accept proposal and payment terms, sign contract and return copy with deposit. We accept: Check / Visa / MasterCard / Discover  
 Price valid 30 days from contract date. Thank you.

\_\_\_\_\_  
 Buyer Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Buyer Name (Please Print)



A FULL SERVICE SIGN COMPANY

Rogers Sign Co., Inc

110 LAVINIA ST.  
MILTON, DE 19968

WE'RE FULL OF BRIGHT IDEAS...  
302-684-8338  
FAX 302-684-0700

Date: May 7, 2014 (12:11pm)

Pages: 1 of 3

To: Greg Wingo  
Town of Milton  
115 Federal Street  
Milton, DE 19968

Ph# 302-684-4110  
[Gwingo@ci.milton.de.us](mailto:Gwingo@ci.milton.de.us)

From: Lynn J. Rogers

— CONTRACT / PROPOSAL —

*Rogers Signs Co., Inc., proposes to furnish all material and perform all labor necessary to complete the following work.*

SUSSEX TRUST BANK UPDATED THEIR PYLON SIGN IN MAY OF 1992. ROGERS SIGN CO., INC., INSTALLED THEIR NEW SIGN. ROGERS SIGNS WAS APPROACHED BY MILTON LIONS CLUB INQUIRING IF IT WOULD BE POSSIBLE FOR THE LIONS TO ACQUIRE A SUSSEX TRUST SIGN, MODIFY IT TO NOT LOOK LIKE A SUSSEX TRUST SIGN AND TO UPDATE IT INSIDE AND OUT. AT THE TIME THEIR WERE 22 BRANCHES OF SUSSEX TRUST AND ROGERS SIGNS WAS TO CHANGE OUT THE SIGNS AND DESTROY THEM. PERMISSION WAS GRANTED FROM SUSSEX TRUST FOR THE MILTON LIONS CLUB TO DONATE ONE OF THEIR SIGNS TO THE TOWN OF MILTON.

PRESENT STATUS OF THE TIME / TEMPERATURE OF THE MILTON CLOCK. WE HAVE BEEN LUCKY AT LATE TO FIND REPLACEMENT PARTS FOR THE TIME / TEMP UNIT BECAUSE OF THE AGE AND BEING OBSOLETE. THE CONTROLLER HAS GONE BAD AND THE PART CAN NOT BE FOUND. IF WE DO FIND THE PART IT MORE THAN LIKELY COST 1/2 AS MUCH AS A NEW SIGN. IT IS STRONGLY SUGGESTED A NEW UNIT BE CONSIDERED. WE ARE OFFERING THE TOWN OF MILTON A REPLACEMENT UNIT NET COST. OPTIONS ARE LISTED BELOW.

**Option 1: New time / temp replacement unit**

Replacement of LED time / temp unit

19" Outdoor Time & Temperature LED Sign

LED Color: Monochrome Red or Monochrome Amber

Character Size: 19.0"

Discrete Wide Angle LED's behind Protective Polycarbonate face

Cabinet Dimensions: 57.0" L x 26.0" Height x 3.75" Depth

Number of Sides: 2

Net Weight per Face: 60 lbs.

External Temperature Probe with up to 6 feet of Cable

GPS Trakker -12 satellite-tracking channels for fast acquisition and precise time reading

**Time Temp Sign Specifications**

- Alternating Time/Temperature Displays
- Angle Iron brackets provided per specification
- Available in Monochrome Red or Monochrome Amber
- Rear Serviceable, Aluminum Cabinetry with less than 4" Depth
- Protective Polycarbonate Face
- Temp Display is Configurable: - F, C or Alternating F/C
- Time Display is Configurable: - 12 hr, 24 hr

- Operational Temperature Range: -20°F to +122°C
- Automatically Adjusts for Daylight Savings Time/Leap Years.
- Digital temperature sensing for increased accuracy and reliability.
- GPS Trakker -12 satellite-tracking channels for fast acquisition and precise time reading included

**ADDITIONAL INFORMATION**

- This quotation does not include foundations, structural, beams, installation, power, conduit or electrical hookup to any Sign or network equipment.
- Customer must provide 120VAC 15 amp service at installation site.
- Specifications subject to change refer to shop drawings for exact dimensions prior to construction.

**Guarantee: 3-year Factory service limited in-house warranty, all parts and labor.**

LED time/temp units ----- \$ 8,900.00  
 Installation ----- \$ 1,250.00

**TOTAL ----- \$ 10,150.00**

**Option 2: Historical town clock**

Scope of work:

The town's existing pylon sign with LED time clock at the corner of Magnolia and Union Street will be removed and disposed. A new clock with a more historical appearance will be installed in it's place. The new clock will be constructed of cast aluminum, painted with exterior grade polyurethane in a standard finish. Paint is a four step process: acid etch primer over the base casting, catalyzed polyurethane paint applied in three steps – base, highlight, sealer. Casting details will be highlighted in gold paint. The clock will be mounted on a decorative post and base. The clock face will made of acrylic and back light with LED. The hands will be made of aluminum with non-corrosive bronze bushings. Clear flat tempered glass faces will protect clock components. Clock movements will be made of self lubricating materials. The clock controller will feature automatic resets after power failures, and daylight savings time. GPS Satellite Receiver will be mounted on the top to enable the clock to synchronize with National Bureau Standard Atomic Clock. The header panel will be lettered with gold paint. The clock will be installed in concrete with plates and anchor bolts. Two size options are being offered below.

Option 1 – small  
 Overall Height: 10'9"

Clock ----- \$ 15,227.00  
 Removal and disposal of existing ----- \$ 850.00  
 Installation ----- \$ 2,450.00  
**TOTAL OPTION 1 ----- \$ 18,527.00**

Option 2 – large  
 Overall Height: 15'6"

Clock ----- \$ 21,329.00  
 Removal and disposal of existing sign ----- \$ 850.00  
 Installation ----- \$ 2,450.00  
**TOTAL OPTION 2 ----- \$ 24,629.00**

**Option 3: New full color LED message center**

Removal and disposal of existing LED time/temp units, replacement with full color LED electronic message center units. Full color electronic message centers will not only give you the ability to display time and temp, but town events as well. LED specs are listed below-

**LED specifications:**

Adaptive Alpha Eclipse - "A" series  
 (2x) two single face units will mount back to back  
 Full color unit- RGB  
 Pitch: 20 mm  
 Cabinet size: 1'1" tall x 5'3" wide  
 Model size: 16 rows / 80 columns  
 2 lines of 4" character / 16 characters per line  
 Frame rate: 30-60 fps  
 Electrical Requirements - 4 amps max @ 120VAC  
 Options include:  
 Software: OohMedia  
 Initial training on site by Rogers Sign Co. - staff employee - one hour  
 E-train: Web-based online training - 1 session included  
 Connectivity: Wireless "Wi-fi" Kit  
 Temperature probe / Light sensor  
 Rogers Sign Co., Inc. - Labor only Warranty:  
 2 year warranty from date of installation  
 Adaptive Micro Systems LLC - Parts only Warranty  
 5 year "Peace of Mind" Warranty from date of installation

(2x) s/f 1'1" x 5'3" 20mm LED units as described ----- \$ 7,995.00  
 Installation ----- \$ 1,250.00  
**TOTAL LED MESSAGE CENTER ----- \$ 9,245.00**

**Artwork:** Final layout which shows how sign(s) are to look upon completion of proposed work will be approved by customer prior to start of any work.  
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**Electric & LED connectivity:** Customer must provide following:  
 (a) Additional required electrical circuits to properly power 2 single face unit LEDs. This will allow LEDs to run separately from remainder of sign.  
 (b) PC Computer for Maxstream 900 MHz - "Line of Sight" connectivity

**Permits:** Please specify if you desire permit procurement by our office for additional cost. Administrative Fee: \$ 150.00 + permit fees  yes  no

If customer to obtain permits, our office must have copy of all required sign permits on file prior to schedule of sign install.

\_\_\_\_\_  
 Authorized Buyer ( signature )

\_\_\_\_\_  
 Buyer name ( please print )

\_\_\_\_\_  
 Date

**Payment Terms:**

50 % Deposit required to begin.

25 % Due upon receipt of LED units from Manufacturer - customer to be invoiced - This payment must be received prior to installation of signs.

25 % Due upon completion of project. Customer to be invoiced.

To accept proposal and payment terms, sign contract and return copy with deposit.

We accept: Check / Visa / Mastercard / Discover

Price valid 30 days from contract date. Thank you.



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Quarter

