

# Which loan program is right for my business?

As you work to shore up your small business amidst the impacts felt from efforts to protect the public from Coronavirus, you may be overwhelmed by the options and acronyms available to you for financial support. This chart is designed to help you compare the various programs open to Delaware businesses.

	SBA ECONOMIC INJURY DISASTER LOAN (EIDL) PROGRAM*	SBA EXPRESS BRIDGE LOAN PILOT PROGRAM*	SBA 7(A) CONVENTIONAL LOAN PROGRAM*	SBA PAYCHECK PROTECTION PROGRAM	DE DIVISION OF SMALL BUSINESS H.E.L.P.
<b>WHAT BUSINESSES ARE ELIGIBLE?</b>	Small businesses, agricultural cooperatives, aquaculture businesses, and most private non-profit organizations	Small businesses (federal standards)	Small businesses (federal standards)	Businesses with tax ID numbers that meet SBA federal eligibility standards, typically up to 500 employees, includes sole prop	Small businesses in select hospitality-related industries
<b>WHAT ARE THE EMPLOYEE COUNT THRESHOLDS?</b>	Up to 500 employees or size standard by SBA's regs	Up to 500 employees or size standard by SBA's regs	Up to 500 employees or size standard by SBA's regs	Up to 500 employees (FT, PT, etc.); in accommodations & food services, applied on a per physical location basis	No limit, but applicants must provide documentation that supports an annual revenue of less than \$2.5 MM
<b>HOW MUCH CAN A BUSINESS BORROW?</b>	Up to \$2 MM (May request up to a \$10,000 advance under CARES ACT, which would not have to be repaid)	\$25,000	Up to \$10 Million under CARES ACT (Applications must be submitted by June 30, 2020)	2.5x average monthly payroll costs from prior year (up to \$10 MM), salaries of \$100K+ & non-US employees excluded	Up to \$10,000 per month for ELIGIBLE expenses; funds must pay invoices submitted and approved with application
<b>WHAT ARE THE INTEREST RATES?</b>	3.75% fixed for small businesses, 2.75% fixed for non-profit organizations	Lender can charge a maximum of prime +6.5%	If less than 7 years, lender can charge a max of prime +2.25; if greater than 7 years, prime + 2.75	1%	0%
<b>HOW LONG ARE THE TERMS?</b>	Up to 30 Years	Up to 7 years; (not a revolving line of credit)	M&E, inventory, working capital up to 10 years; real estate up to 25 years	6 months deferral then up to 2 years (deadline to apply June 30, 2020)	9 months deferral then up to 10 years
<b>HOW CAN THE FUNDS BE USED?</b>	Fixed debts, payroll, accounts payable and other bills that could have been paid had the disaster not occurred	To support the opening and survival of a small business in declared a disaster area	Machinery, equipment, inventory, real estate, working capital, leasehold improvement, debt refinancing/consolidation	Payroll support, including salaries/benefits, and mortgage, rent and utility payments	Business lease or mortgage payments, utility payments
<b>HOW DO I APPLY?</b>	Apply directly through SBA at: <a href="http://disasterloan.sba.gov">disasterloan.sba.gov</a>	Apply through SBA Express Lenders	Apply through any SBA participating lender	Apply through any SBA participating lender	Apply directly through DSB at: <a href="http://www.delbiz.com">www.delbiz.com</a>
<b>IS THE LOAN ELIGIBLE TO BE FORGIVEN?</b>	Lender may allow refinancing an existing EIDL Loan through Paycheck Protection Plan Loan	Lender may allow refinancing existing Express Loan through Paycheck Protection Plan Loan	Lender may allow refinancing an existing SBA 7(a) Loan through Paycheck Protection Plan Loan	Borrowers may be eligible to have a portion of their loans forgiven	No

\* SBA legacy/traditional loan programs may be subject to 6 months deferment if your business is impacted by COVID-19. Check with your lender.

\*\* Tax Credit (another option to consider): The Employee Retention Credit is designed to encourage qualifying businesses to keep employees on their payroll. The credit is 50% of up to \$10,000 in wages paid by an eligible business that has been financially impacted by Coronavirus.